



Job description **SCA sales manager North America at C. F. Maier Systems**

The position:

- Sales manager North America
- Report to division manager SCA

The tasks:

Marketing / sales:

- Maintain, service and expand North American customer base, upfitter and OEM
- Aftersales
- Travel North America to intensify relations and expand customer base
- Plan and participate in exhibitions and promotion events
- Accumulate market information and communicate to division manager on weekly basis
- Responsible to impose marketing strategy North America

Technical:

- Supervise first roof installation at customers plant
- Claims processment / management
- Initiate and follow up on new product development for target customers

Profile:

- Experience in sales / management in the automotive- / RV Industrie
- Basic technical experience
 - First installation guidance
 - Handling / understanding claims
- Success oriented personality
- Experience in working with office electronics, (Microsoft Office) / communication gear (mobile, laptop)
- High willingness to travel
- US or CN citizen / green card

We offer a competitive compensation package including fixed salary plus variable components, benefit package and company car, as well as exciting development opportunities in a fast growing company.

If you can imagine yourself in this position, do not hesitate to contact: career@cfmaier-systems.com